

Handling Cold-Start Problem in Review Spam Detection by Jointly Embedding Texts and Behaviors

Xuepeng Wang^{1,2}, Kang Liu¹, Shizhu He¹ and Jun Zhao^{1,2}

¹ National Laboratory of Pattern Recognition, Institute of Automation, Chinese Academy of Sciences, Beijing, 100190, China

² University of Chinese Academy of Sciences, Beijing, 100049, China
{xpwang, kliu, shizhu.he, jzhao}@nlpr.ia.ac.cn

Abstract

Solving the cold-start problem in review spam detection is an urgent and significant task. It can help the on-line review websites to relieve the damage of spammers in time, but has never been investigated by previous work. This paper proposes a novel neural network model to detect review spam for the cold-start problem, by learning to represent the new reviewers' review with jointly embedded textual and behavioral information. Experimental results prove the proposed model achieves an effective performance and possesses preferable domain-adaptability. It is also applicable to a large-scale dataset in an unsupervised way.

1 Introduction

With the rapid growth of products reviews at the web, it has become common for people to read reviews before making a purchase decision. The reviews usually contain abundant consumers' personal experiences. It has led to a significant influence on financial gains and fame for businesses. Existing studies have shown that an extra half-star rating on Yelp causes restaurants to sell out 19% points more frequently (Anderson and Gruder, 2012), and a one-star increase in Yelp rating leads to a 5-9 % increase in revenue (Luca, 2011). This, unfortunately, gives strong incentives for imposters (called spammers) to game the system. They post fake reviews or opinions (called review spam) to promote or to discredit some targeted products and services. The news from BBC has shown that around 25% of Yelp reviews could be fake.¹ Therefore, it is urgent to detect review s-

pam, to ensure that the online review continues to be trusted.

Jindal and Liu (2008) make the first step to detect review spam. Most efforts are devoted to exploring effective linguistic and behavioral features by subsequent work to distinguish such spam from the real reviews. However, to notice such patterns or form behavioral features, developers should take a long time to observe the data, because the features are based on statistics. For instance, the feature *activity window* proposed by Mukherjee et al. (2013c) is to measure the activity freshness of reviewers. It usually takes several months to count the difference of timestamps between the last and first reviews for reviewers. When the features show themselves finally, some major damages might have already been done. Thus, *it is important to design algorithms that can detect review spam as soon as possible, ideally, right after they are posted by the new reviewers*. It is a cold-start problem which is the focus of this paper.

In this paper, we assume that we must identify fake reviews immediately when a new reviewer posts just one review. Unfortunately, it is very difficult because the available information for detecting fake reviews is very poor. Traditional behavioral features based on the statistics can only work well on users' abundant behaviors. The more behavioral information obtained, the more effective the traditional behavioral features are (see experiments in Section 3). In the scenario of cold-start, a new reviewer only has a behavior: post a review. As a result, we can not get effective behavioral features from the data. Although, the linguistic features of reviews do not need to take much time to form, Mukherjee et al. (2013c) have proved that the linguistic features are not effective enough in detecting real-life fake reviews from the commercial websites, where we also obtain the same observation (the details are shown in Section 3).

¹<http://www.bbc.com/news/technology-24299742>

Therefore, the main difficulty of the cold-start spam problem is that there are no sufficient behaviors of the new reviewers for constructing effective behavioral features. Nevertheless, there is ample textual and behavioral information contained in the abundant reviews posted by the existing reviewers (Figure 1). We could employ behavioral information of existing similar reviewers to a new reviewer to approximate his behavioral features. We argue that a reviewer’s individual characteristics such as background information, motivation, and interactive behavior style have a great influence on a reviewer’s textual and behavioral information. So the textual information and the behavioral information of a reviewer are correlated with each other (similar argument in Li et al. (2016)). For example, the students of the college are likely to choose the youth hostel during summer vacation and tend to comment the room price in their reviews. But the financial analysts on a business trip may tend to choose the business hotel, the environment and service are what they care about in their reviews.

To augment the behavioral information of the new reviewers in the cold-start problem, we first try to find the textual information which is similar with that of the new reviewer, from the existing reviews. There are several ways to model the textual information of the review spam, such as Unigram (Mukherjee et al., 2013c), POS (Ott et al., 2011) and LIWC (Linguistic Inquiry and Word Count) (Newman et al., 2003). We employ the CNN (Convolutional Neural Network) to model the review text, which has been proved that it can capture complex global semantic information that is difficult to express using traditional discrete manual features (Ren and Zhang, 2016). Then we employ the behavioral information which is correlated with the found textual information to approximate the behavioral information of the new reviewer. An intuitive approach is to search the most similar existing review for the new review, then take the found reviewer’s behavioral features as the new reviewers’ features (detailed in Section 5.3). However, there is abundant behavioral information in the review graph (Figure 1), it is difficult for the traditional discrete manual behavioral features to record the global behavioral information (Wang et al., 2016). Moreover, the traditional features can not capture the reviewer’s individual characteristics, because there is no explicit characteristic tag available in the review system (experi-

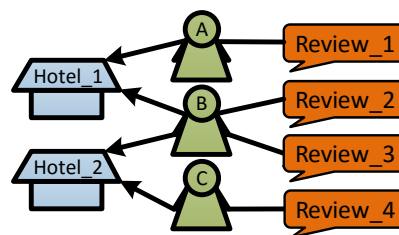


Figure 1: Part of review graph simplified from Yelp.

ments in Section 5.3). So, we propose a neural network model to jointly encode the textual and behavioral information into the review embeddings for detecting the review spam in the cold-start problem. By encoding the review graph structure (Figure 1), the proposed model can record the global footprints of the existing reviewers in an unsupervised way, and further record the reviewers’ latent characteristic information in the footprints. The jointly learnt review embeddings can model the correlation of the reviewers’ textual and behavioral information. When a new reviewer posts a review, the proposed model can represent the review with the similar textual information and the correlated behavioral information encoded in the word embeddings. Finally, the embeddings of the new review are fed into a classifier to identify whether it is spam or not.

In summary, our major contributions include:

- To our best knowledge, this is the first work that explores the cold-start problem in review spam detection. We qualitatively and quantitatively prove that the traditional linguistic and behavioral features are not effective enough in detecting review spam for the cold-start task.
- We propose a neural network model to jointly encode the textual and behavioral information into the review embeddings for the cold-start spam detection task. It is an unsupervised distributional representation model which can learn from large scale unlabeled review data.
- Experimental results on two domains (hotel and restaurant) give good confidence that the proposed model performs effectively in the cold-start spam detection task.

2 Related Work

Jindal and Liu (2008) make the first step to detect review spam. Subsequent work devoted most

efforts to explore effective features and spammer-like clues.

Linguistic features: Ott et al. (2011) applied psychological and linguistic clues to identify review spam; Harris (2012) explored several writing style features. Syntactic stylometry for review spam detection was investigated in Feng et al. (2012a); Xu and Zhao (2012) using deep linguistic features for finding deceptive opinion spam; Li et al. (2013) studied the topics in the review spam; Li et al. (2014b) further analyzed the general difference of language usage. Fornaciari and Poesio (2014) proved the effectiveness of the N-grams in detecting deceptive Amazon book reviews. The effectiveness of the N-grams was also explored in Cagnina and Rosso (2015). Li et al. (2014a) proposed a positive-unlabeled learning method based on unigrams and bigrams; Kim et al. (2015) carried out a frame-based deep semantic analysis. Hai et al. (2016) exploited the relatedness of multiple review spam detection tasks and available unlabeled data to address the scarcity of labeled opinion spam data by using linguistic features. Besides, (Ren and Zhang, 2016) proved that the CNN model is more effective than the RNN and the traditional discrete manual linguistic features. Hovy (2016) used N-gram generative models to produce reviews and evaluated their effectiveness.

Behavioral features: Lim et al. (2010) analyzed reviewers’ rating behavioral features; Jindal et al. (2010) identified unusual review patterns which can represent suspicious behaviors of reviews; Li et al. (2011) proposed a two-view semi-supervised co-training method base on behavioral features. Feng et al. (2012b) study the distributions of individual spammers’ behaviors. The group spammers’ behavioral features were studied in Mukherjee et al. (2012). Temporal patterns of spammers were investigated by Xie et al. (2012), Fei et al. (2013); Li et al. (2015) explored the temporal and spatial patterns. The review graph was analyzed by Wang et al. (2011), Akoglu et al. (2013); Mukherjee et al. (2013a) studied the spamicity of reviewers. Mukherjee et al. (2013c), Mukherjee et al. (2013b) proved that reviewers’ behavioral features are more effective than reviews’ linguistic features for detecting review spam. Based on this conclusion, recently, researchers (Rayana and Akoglu, 2015; KC and Mukherjee, 2016) have put more efforts in employing reviewers’ behavioral features for detect-

Features	P	R	F1	A
LF	54.5	71.1	61.7	55.9
LF+BF	63.4	52.6	57.5	61.1
LF+BF_abundant	69.1	63.5	66.2	67.5

(a) Hotel

Features	P	R	F1	A
LF	53.8	80.8	64.6	55.8
LF+BF	58.1	61.2	59.6	58.5
LF+BF_abundant	56.6	78.2	65.7	59.1

(b) Restaurant

Table 1: SVM classification results across linguistic features (LF, bigrams here (Mukherjee et al., 2013b)), behavioral features (BF: RL, RD, MCS (Mukherjee et al., 2013b)) and behavioral features with abundant behavioral information (BF_abundant). Both training and testing use balanced data (50:50).

ing review spam, the intuition behind which is to capture the reviewers’ actions and supposes that those reviews written with spammer-like behaviors would be spam. Wang et al. (2016) explored a method to learn the review representation with global behavioral information.

3 Whether Traditional Features are Effective

As a new reviewer posted just one review and we have to identify it immediately, the major challenge of the cold-start task is that the available information about the new reviewer is very poor. The new reviewer only provides us with one review record. For most traditional features based on the statistics, they can not form themselves or make no sense, such as the *percentage of reviews written at weekends* (Li et al., 2015), the *entropy of rating distribution of user’s review* (Rayana and Akoglu, 2015). To investigate whether traditional features are effective in the cold-start task, we conducted experiments on the Yelp dataset in Mukherjee et al. (2013c). We trained SVM models with different features on the existing reviews posted before January 1, 2012, and tested on the new reviews which just posted by the new reviewers after January 1, 2012. Results are shown in Table 1.

3.1 Linguistic Features’ Poor Performance

The linguistic features need not take much time to form. But Mukherjee et al. (2013c) have proved

that the linguistic features are not effective enough in detecting real-life fake reviews from the commercial websites, compared with the performances on the crowd source datasets (Ott et al., 2011). They showed that the word bigrams perform better than the other linguistic features, such as LIWC (Newman et al., 2003; Pennebaker et al., 2007), part-of-speech sequence patterns (Mukherjee and Liu, 2010), deep syntax (Feng et al., 2012a), information gain (Mukherjee et al., 2013c) and so on. So, we conduct experiments with the word bigrams feature. As shown in Table 1 (a, b) row 1, the word bigrams result in only around 55% in accuracy in both the hotel and restaurant domains. It indicates that the most effective traditional linguistic feature (i.e., the word bigrams) can't detect the review spam effectively in the cold start task.

3.2 Behavioral Features only Work Well with Abundant Information

Because there is not enough available information about the new reviewer, for most traditional behavioral features based on the statistical mechanism, they couldn't form themselves or make no sense. We investigated the previous work and found that there are three behavioral features can be applied to the cold-start task. They are proposed by Mukherjee et al. (2013b), i.e., 1. *Review length (RL)*: the length of the new review posted by the new reviewer; 2. *Reviewer deviation (RD)*: the absolute rating deviation of the new reviewer's review from other reviews on the same business; 3. *Maximum content similarity (MCS)*: the maximum content similarity (using cosine similarity) between the new reviewer's review with other reviews on the same business.

Table 1 (a, b) row 2 shows the experiment results by the combinations of the bigrams feature and the three behavioral features described above. The behavioral features make around 5% improvement in accuracy in the hotel domain (2.7% in the restaurant domain) as compared with only using bigrams. The accuracy is improved but it is just near 60% in average. It indicates that the traditional features are not effective enough with poor behavioral information. What's more, the behavioral features cause around 4.6% decrease in F1-score and around 19% decrease in Recall in both hotel and restaurant domains. It is obvious that there is more false-positive review spam caused by

the behavioral features as compared to only using bigrams. It further indicates that the traditional behavioral features' discrimination for review spam gets to be weakened by the poor behavioral information.

To go a step further, we carried experiments with the three behavioral features which are formed on abundant behavioral information. When the new reviewers continue to post more reviews in after weeks, their behavioral information gets to be more. Then the review system could obtain sufficient data to extract behavior features as compared to the poor information in the cold-start period. So the behavioral features with abundant information make an obvious improvement in accuracy (6.4% in the hotel domain (Table 1 (a) row 3) as compared with the results in Table 1 (a) row 2. But it is only 0.6% in the restaurant domain. By statistics on the datasets, we found that the new reviewers posted about 54.4 reviews in average after their first post in the hotel domain, but it is only 10 reviews in average for the new reviewers in the restaurant domain. The added behavioral information in the hotel domain is richer than that in the restaurant domain. It indicates that:

- the traditional behavioral features can only work well with abundant behavioral information;
- the more behavioral information can be obtained, the more effective the traditional behavioral features are.

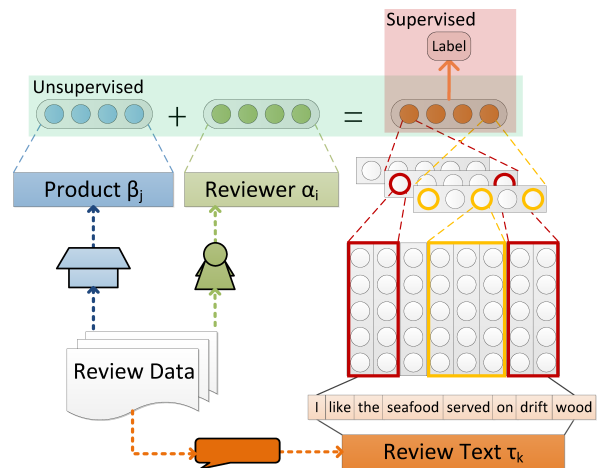


Figure 2: Illustrated of our model.

4 The Proposed Model

The difficulty of detecting review spam in the cold-start task is that the available behavioral in-

formation of new reviewers is very poor. The new reviewer just posted one review and we have to filter it out immediately, there is not any historical review provided to us. As we argued, the textual information and the behavioral information of a reviewer are correlated with each other. So, to augment the behavioral information of new reviewers, we try to find the textual information which is similar with that of the new reviewer, from existing reviews. Then we take the behavioral information which is correlated with the found textual information as the most possible behavioral information of the new reviewer. For this purpose, we propose a neural network model to jointly encode the textual and behavioral information into the review embeddings for detecting the review spam in the cold-start problem (shown in Figure 2). When a new reviewer posts a review, the neural network can represent the review with the similar textual information and the correlated behavioral information encoded in the word embeddings. Finally, embeddings of the new review are fed into a classifier to identify whether it is spam or not.

4.1 Behavioral Information Encoding

In Figure 1, there is a part of review graph which is simplified from the Yelp website. As it shows, the review graph contains the global behavioral information (footprints) of the existing reviewers. Because the motivations of the spammers and the real reviewers are totally different, the distributions of the behavioral information of them are different (Mukherjee et al., 2013a). There are businesses (even highly reputable ones) paying people to write fake reviews for them to promote their products/services and/or to discredit their competitors (Liu, 2015). So the behavioral footprints of the spammers are decided by the demands of the businesses. But the real reviewers only post reviews to the product or services they have actually experienced. Their behavioral footprints are influenced by their own characteristics. Previous work extracts behavioral features for reviewers from these behavioral information. But it is impractical to the new reviewers in the cold-start task. Moreover, the traditional discrete features can not effectively record the global behavioral information (Wang et al., 2016). Besides, there is no explicit characteristic tag available in the review system, and we need to find a way to record the reviewers' latent characters information in footprints.

Therefore we encode these behavioral information into our model by utilizing an embedding learning model which is similar with TransE (Bordes et al., 2013). TransE is a model which can encode the graph structure, and represent the nodes and edges (head, translation/relation, tail) in low dimension vector space. TransE has been proved that it is good at describing the global information of the graph structure by the work about distributional representation for knowledge base (Guu et al., 2015). We consider that each reviewer in review graph describes the product in his/her own view and writes the review. When we represent the product, reviewer, and review in low dimension vector space, the reviewer embeddings can be taken as a translation vector, which has translated the product embeddings to the review embeddings. So, as shown in Figure 2, we take the products (hotels/restaurants) as the head part of the TransE network in our model, take the reviewers as the translation (relation) part and take the review as the tail part. By learning from the existing large scale unlabeled reviews of the review graph, we can encode the global behavioral information into our model without extracting any traditional behavioral feature, and record reviewers' latent characteristics information.

More formally, we minimize a margin-based criterion over the training set:

$$\mathcal{L} = \sum_{(\beta, \alpha, \tau) \in S} \sum_{(\beta', \alpha, \tau') \in S'} \max \{0, 1 + d(\beta + \alpha, \tau) - d(\beta' + \alpha, \tau')\} \quad (1)$$

S denotes the training set of triples (β, α, τ) composed product β ($\beta \in B$, products set (head part)), reviewer α ($\alpha \in A$, reviewers set (translation part)) and review text embeddings learnt by the CNN τ ($\tau \in T$, review texts set (tail part)).

$$S' = \{(\beta', \alpha, \tau) | \beta' \in B\} \cup \{(\beta, \alpha, \tau') | \tau' \in T\} \quad (2)$$

The set of corrupted triplets S' (Equation (2)), is composed of training triplets with either the product or review text replaced by a random chosen one (but not both at the same time).

$$\begin{aligned} d(\beta + \alpha, \tau) &= \|\beta + \alpha - \tau\|_2^2, \\ s.t. \|\beta\|_2^2 &= \|\alpha\|_2^2 = \|\tau\|_2^2 = 1 \end{aligned} \quad (3)$$

$d(\beta + \alpha, \tau)$ is the dissimilarity function with the squared euclidean distance.

Domain	Hotel	Restaurant
#reviews	688328	788471
#reviewers	5132	35593
date range	2004.10.23 2012.09.26	2004.10.12 2012.10.02
%before 2012.01.01	99.01%	97.40%

Table 2: Yelp Whole Dataset Statistics (Labeled and Unlabeled).

4.2 Textual Information Encoding

To encode the textual information into our model, we adopt a convolutional neural network (CNN) to learn to represent the existing reviews. By statistics, we find that a review usually refers to several aspects of the products or services. For example, a hotel review may comment the room price, the free WiFi, and the bathroom at the same time. Compared with the recurrent neural network (RNN), the CNN can do a better job of modeling the different aspects of a review. Ren and Zhang (2016) have proved that the CNN can capture complex global semantic information and detect review spam more effectively, compared with traditional discrete manual features and the RNN model. As shown in Figure 2, we take the learnt embeddings τ of reviews by the CNN as the tail part.

Specifically, we denote the review text consisting of n words as $\{w_1, w_2, \dots, w_n\}$, the word embeddings $e(w_i) \in R^D$, D is the word vector dimension. We take the concatenation of the word embeddings in a fixed length window size Z as the input of the linear layer, which is denoted as $I_i \in R^{D \times Z}$. So the output of the linear layer H_i is calculated by $H_{k,i} = W_k \cdot I_i + b_i$, where $W_k \in R^{D \times Z}$ is the weight matrix of filter k . We utilize a max pooling layer to get the output of each filter. Then we take \tanh as the activation function and concatenate the outputs as the final review embeddings, which is denoted as τ_i .

4.3 Jointly Information Encoding

To model the correlation of the textual and behavioral information, we employ the jointly information encoding. By jointly learning from the global review graph, the textual and behavioral information of existing spammers and real reviewers are embedded into the word embeddings.

In addition, the rating usually represents the sentiment polarity of a review, e.g., five star means ‘like’ and one star means ‘dislike’. The spammers

Domain	Hotel	Restaurant
fake	802	8368
non-fake	4876	50149
%fake	14.1%	14.3%
#reviews	5678	58517
#reviewers	5124	35593

Table 3: Yelp Labeled Dataset Statistics.

Dataset	Train	Test
date range	2004.10.23 2012.01.01	2012.01.01 2012.09.26
#reviews	1132	422

(a) Hotel

Dataset	Train	Test
date range	2004.10.12 2012.01.01	2012.01.01 2012.10.02
#reviews	14012	2368

(b) Restaurant

Table 4: The Balanced Datasets Statistics for Training and Testing the Classifier from Table 3.

often review their target products with a low rating for discredited purpose, and with a high rating for promoted purpose. To encode the semantics of the sentiment polarity into the review embeddings, we learn the embeddings of 1-5 stars rating in our model at the same time. They are taken as the constraints of the review embeddings during the joint learning. They are calculated as:

$$\mathcal{C} = \sum_{(\tau, \gamma) \in \Gamma} \sum_{(\tau, \gamma') \in \Gamma'} \max\{0, 1 + g(\tau, \gamma) - g(\tau, \gamma')\} \quad (4)$$

The set of corrupted tuples Γ' is composed of training tuples Γ with the rating of review replaced by its opposite rating (i.e., 1 by 5, 2 by 4, 3 by 1 or 5). $g(\tau, \gamma) = \|\tau - \gamma\|_2^2$, norm constraints: $\|\gamma\|_2^2 = 1$.

The final joint loss function is as follows:

$$\mathcal{L}_{\mathcal{J}} = (1 - \theta)\mathcal{L} + \theta\mathcal{C} \quad (5)$$

where θ is a hyper-parameter.

5 Experiments

5.1 Datasets and Evaluation Metrics

Datasets: To evaluate the proposed method, we conducted experiments on Yelp dataset that was used in (Mukherjee et al., 2013b,c; Rayana and

Features	P	R	F1	A		P	R	F1	A	
LF	54.5	71.1	61.7	55.9	1	53.8	80.8	64.6	55.8	1
LF+BF	63.4	52.6	57.5	61.1	2	58.1	61.2	59.6	58.5	2
BF_EditSim+LF	55.3	69.7	61.6	56.6	3	53.9	82.2	65.1	56.0	3
BF_W2Vsim+W2V	58.4	65.9	61.9	59.5	4	56.3	73.4	63.7	58.2	4
Ours_RE	62.1	68.3	65.1	63.3	5	58.4	75.1	65.7	60.8	5
Ours_RE+RRE+PRE	63.6	71.2	67.2	65.4	6	59.0	78.8	67.5	62.0	6

(a) Hotel

(b) Restaurant

Table 5: SVM classification results across linguistic features (LF, bigrams here (Mukherjee et al., 2013b)), behavioral features (BF: RL, RD, MCS (Mukherjee et al., 2013b)); the SVM classification results by the intuitive method that finding the most similar existing review by edit distance ratio and take the found reviewers’ behavioral features as approximation (BF_EditSim+LF), and results by the intuitive method that finding the most similar existing review by averaged pre-trained word embeddings (using Word2Vec) (BF_W2Vsim+W2V); and the SVM classification results across the learnt review embeddings (RE), the learnt review’s rating embeddings (RRE), the learnt product’s average rating embeddings (PRE) by our model. Improvements of our model are statistically significant with $p < 0.005$ based on paired t -test.

Akoglu, 2015). The statistics of the Yelp dataset are listed in Table 2 and Table 3. The reviewed product here refers to a hotel or restaurant. We take the existing reviews posted before January 1, 2012 as the datasets for training our embedding learning model, and take the first new reviews which just posted by the new reviewers after January 1, 2012 as the test datasets. Table 4 displays the statistics of the balanced datasets for training and testing the classifier. We randomly select part of reviewers who post new reviews from 2011.6.1 to 2011.12.31, and choose their first reviews to build our development dataset. Naturally, these reviews are got rid of from the training set. So there are 256 new reviews in hotel domain, 1021 new reviews in restaurant domain.

Evaluation Metrics: We select precision (P), recall (R), F1-Score (F1), accuracy (A) as metrics.

5.2 Our Model v.s. the Traditional Features

To illustrate the effectiveness of our model, we conduct experiments on the public datasets, and make comparison with the most effective traditional linguistic features, e.g., bigrams, and the three practicable traditional behavioral features (RL, RD, MCS (Mukherjee et al., 2013b)) referred in Section 3.2. The results are shown in Table 5. For our model, we set the dimension of embeddings to 100, the number of CNN filters to 100, θ to 0.1, Z to 2. The hyper-parameters are tuned by grid search on the development dataset. The product and reviewer embeddings are randomly ini-

tialized from a uniform distribution (Socher et al., 2013). The word embeddings are initialized with 100-dimensions vectors pre-trained by the CBOW model (Word2Vec) (Mikolov et al., 2013). As Table 5 showed, our model observably performs better in detecting review spam for the cold-start task in both hotel and restaurant domains.

Review Embeddings Compared with the traditional linguistic features, e.g., bigrams, using the review embeddings learnt by our model, results in around 3.4% improvement in F1 and around 7.4% improvement in A in the hotel domain (1.1% in F1 and 5.0% in A for the restaurant domain, shown in Tabel 5 (a,b) rows 1, 5). Compared with the combination of the bigrams and the traditional behavioral features, using the review embeddings learnt by our model, results in around 7.6% improvement in F1 and around 2.2% improvement in A in the hotel domain (6.1% in F1 and 2.3% in A for the restaurant domain, shown in Tabel 5 (a,b) rows 2, 5). The F1-Score (F1) of the classification under the balance distribution reflects the ability to detect the review spam. The accuracy (A) of the classification under the balance distribution reflects the ability to identify both the review spam and the real review. The experiment results indicate that our model performs significantly better than the traditional methods in F1 and A at the same time. The learnt review embeddings with encoded linguistic and behavioral information are more effective in detecting review

Features	P	R	F1	A		P	R	F1	A	
LF	54.5	71.1	61.7	55.9	1	53.8	80.8	64.6	55.8	1
Ours_CNN	61.2	51.7	56.1	59.5	2	56.9	58.8	57.8	57.1	2
Ours_RE	62.1	68.3	65.1	63.3	3	58.4	75.1	65.7	60.8	3

(a) Hotel

(b) Restaurant

Table 6: SVM classification results across linguistic features (LF, bigrams here (Mukherjee et al., 2013b)), the learnt review embeddings (RE) ; and the classification results by only using our CNN. Both training and testing use balanced data (50:50). Improvements of our model are statistically significant with $p < 0.005$ based on paired t -test.

spam for the cold-start task.

Rating Embeddings As we referred in Section 4.3, the rating of a review usually means the sentiment polarity of a real reviewer or the motivation of a spammer. As shown in Table 5 (a,b) rows 6, adding the rating embeddings of the products (hotel/restaurant) and reviews renders even higher F1 and A. We suppose that different rating embeddings are encoded with different semantic meanings. They reflect the semantic divergences between the average rating of the product and the review rating. In results, using RE+RRE+PRE which makes the best performance of our model, results in around 5.5% improvement in F1 and around 9.5% improvement in A in the hotel domain (2.9% in F1 and 6.2% in A for the restaurant domain, shown in Tabel 5 (a,b) rows 1, 6), compared with the LF. Using RE+RRE+PRE results in around 9.7% improvement in F1 and around 4.3% improvement in A in the hotel domain (7.9% in F1 and 3.5% in A for the restaurant domain, shown in Tabel 5 (a,b) rows 2, 6), compared with the LF+BF.

The experiment results prove that our model is effective. The improvements in both the F1 and A prove that our model performs well in both detecting the review spam and identifying the real review. Furthermore, the improvements in both the hotel and restaurant domains prove that our model possesses preferable domain-adaptability². It can learn to represent the reviews with global linguistic and behavioral information from large-scale unlabeled existing reviews.

²The improvements in hotel domain are greater than that in restaurant domain. The possible reason is the proportion of the available training data in hotel domain is higher than that in restaurant domain (99.01% vs. 97.40% in Table 2).

5.3 Our Jointly Embeddings v.s. the Intuitive Methods

As mentioned in Section 1, to approximate the behavioral information of the new reviewers, there are other intuitive methods. So we conduct experiments with two intuitive methods as a comparison. One is finding the most similar existing review by edit distance ratio and taking the found reviewers’ behavioral features as an approximation, and then training the classifier on the behavioral features and bigrams (BF_EditSim+LF). The other is finding the most similar existing review by cosine similarity of review embeddings which is the average of the pre-trained word embeddings (using Word2Vec), and then training the classifier on the behavioral features and review embeddings (BF_W2Vsim+W2V). As shown in Table 5, our joint embeddings (Ours_RE and Ours_RE+RRE+PRE) obviously perform better than the intuitive methods, such as the Ours_RE is 3.8% (Accuracy) and 3.2% (F1) better than BF_W2Vsim+W2V in the hotel domain. The experiments indicate that our joint embeddings do a better job in capturing the reviewer’s characteristics and modeling the correlation of textual and behavioral information.

5.4 The Effectiveness of Encoding the Global Behavioral Information

To further evaluate the effectiveness of encoding the global behavioral information in our model, we build an independent supervised convolutional neural network which has the same structure and parameter settings with the CNN part of our model. There is not any review graphic or behavioral information in this independent supervised CNN (Tabel 6 (a,b) row 2). As shown in Tabel 6 (a,b) rows 2, 3, compared with the review embeddings learnt by the independent supervised CNN, using

the review embeddings learnt by our model results in around 9.0% improvement in F1 and around 3.8% improvement in A in the hotel domain (7.9% in F1 and 3.7% in A for the restaurant domain). The results show that our model can represent the new reviews posted by the new reviewers with the correlated behavioral information encoded in the word embeddings. The transE part of our model has effectively recorded the behavioral information of the review graph. Thus, our model is more effective by jointly embedding the textual and behavioral informations, it helps to augment the possible behavioral information of the new reviewer.

5.5 The Effectiveness of CNN

Compared with the the most effective linguistic features, e.g., bigrams, our independent supervised convolutional neural network performs better in A than F1 (shown in Tabel 5 (a,b) rows 1, 2). It indicates that the CNN do a better job in identifying the real review than the review spam. We suppose that the possible reason is that the CNN is good at modeling the different semantic aspects of a review. And the real reviewers usually tend to describe different aspects of a hotel or restaurant according to their real personal experiences, but the spammers can only forge fake reviews with their own infinite imagination. Mukherjee et al. (2013b) also proved that different psychological states of the minds of the spammers and non-spammers, lead to significant linguistic differences between review spam and non-spam.

6 Conclusion and Future Work

This paper analyzes the importance and difficulty of the cold-start challenge in review spam combat. We propose a neural network model that jointly embeds the existing textual and behavioral information for detecting review spam in the cold-start task. It can learn to represent the new review of the new reviewer with the similar textual information and the correlated behavioral information in an unsupervised way. Then, a classifier is applied to detect the review spam. Experimental results prove the proposed model achieves an effective performance and possesses preferable domain-adaptability. It is also applicable to a large-scale dataset in an unsupervised way. To our best knowledge, this is the first work to handle the cold-start problem in review spam detection. We are going to explore more effective models in fu-

ture.

Acknowledgments

This work was supported by the Natural Science Foundation of China (No. 61533018) and the National Basic Research Program of China (No. 2014CB340503). And this research work was also supported by Google through focused research awards program. We would like to thank Prof. Bing Liu for sharing the Yelp review dataset with us, and the anonymous reviewers for their detailed comments and suggestions.

References

- Leman Akoglu, Rishi Chandy, and Christos Faloutsos. 2013. Opinion fraud detection in online reviews by network effects. *ICWSM* 13:2–11.
- Michael Anderson and Jeremy Magruder. 2012. Learning from the crowd: Regression discontinuity estimates of the effects of an online review database*. *The Economic Journal* 122(563):957–989.
- Antoine Bordes, Nicolas Usunier, Alberto Garcia-Duran, Jason Weston, and Oksana Yakhnenko. 2013. Translating embeddings for modeling multi-relational data. In *Advances in Neural Information Processing Systems*. pages 2787–2795.
- Leticia Cagnina and Paolo Rosso. 2015. *Proceedings of the 6th Workshop on Computational Approaches to Subjectivity, Sentiment and Social Media Analysis*, Association for Computational Linguistics, chapter Classification of deceptive opinions using a low dimensionality representation, pages 58–66. <https://doi.org/10.18653/v1/W15-2909>.
- Geli Fei, Arjun Mukherjee, Bing Liu, Meichun Hsu, Malu Castellanos, and Riddhiman Ghosh. 2013. Exploiting burstiness in reviews for review spammer detection. In *ICWSM*. Citeseer.
- Song Feng, Ritwik Banerjee, and Yejin Choi. 2012a. *Syntactic stylometry for deception detection*. In *Proceedings of the 50th Annual Meeting of the Association for Computational Linguistics (Volume 2: Short Papers)*. Association for Computational Linguistics, pages 171–175. <http://aclweb.org/anthology/P12-2034>.
- Song Feng, Longfei Xing, Anupam Gogar, and Yejin Choi. 2012b. Distributional footprints of deceptive product reviews. In *ICWSM*.
- Tommaso Fornaciari and Massimo Poesio. 2014. *Identifying fake amazon reviews as learning from crowds*. In *Proceedings of the 14th Conference of the European Chapter of the Association for Computational Linguistics*. Association for Computational Linguistics, pages 279–287. <https://doi.org/10.3115/v1/E14-1030>.

- Kelvin Guu, John Miller, and Percy Liang. 2015. Traversing knowledge graphs in vector space. In *Proceedings of the 2015 Conference on Empirical Methods in Natural Language Processing*. Association for Computational Linguistics, pages 318–327. <https://doi.org/10.18653/v1/D15-1038>.
- Zhen Hai, Peilin Zhao, Peng Cheng, Peng Yang, Xiao-Li Li, and Guangxia Li. 2016. Deceptive review spam detection via exploiting task relatedness and unlabeled data. In *Proceedings of the 2016 Conference on Empirical Methods in Natural Language Processing*. Association for Computational Linguistics, pages 1817–1826. <http://aclweb.org/anthology/D16-1187>.
- C Harris. 2012. Detecting deceptive opinion spam using human computation. In *Workshops at AAAI on Artificial Intelligence*.
- Dirk Hovy. 2016. The enemy in your own camp: How well can we detect statistically-generated fake reviews—an adversarial study. In *The 54th Annual Meeting of the Association for Computational Linguistics*. page 351. <http://www.aclweb.org/anthology/385>.
- Nitin Jindal and Bing Liu. 2008. Opinion spam and analysis. In *Proceedings of the First WSDM*. ACM, pages 219–230.
- Nitin Jindal, Bing Liu, and Ee-Peng Lim. 2010. Finding unusual review patterns using unexpected rules. In *Proceedings of the 19th CIKM*. ACM, pages 1549–1552.
- Santosh KC and Arjun Mukherjee. 2016. On the temporal dynamics of opinion spamming: Case studies on yelp. In *Proceedings of the 25th International Conference on World Wide Web*. International World Wide Web Conferences Steering Committee, pages 369–379.
- Seongsoon Kim, Hyeokyeon Chang, Seongwoon Lee, Minhwan Yu, and Jaewoo Kang. 2015. Deep semantic frame-based deceptive opinion spam analysis. In *Proceedings of the 24th CIKM*. ACM, pages 1131–1140.
- Fangtao Li, Minlie Huang, Yi Yang, and Xiaoyan Zhu. 2011. Learning to identify review spam. In *IJCAI Proceedings*. volume 22, page 2488.
- Huayi Li, Zhiyuan Chen, Arjun Mukherjee, Bing Liu, and Jidong Shao. 2015. Analyzing and detecting opinion spam on a large-scale dataset via temporal and spatial patterns. In *Ninth International AAAI Conference on Web and Social Media*.
- Huayi Li, Bing Liu, Arjun Mukherjee, and Jidong Shao. 2014a. Spotting fake reviews using positive-unlabeled learning. *Computación y Sistemas* 18(3):467–475.
- Jiwei Li, Claire Cardie, and Sujian Li. 2013. Topicspam: a topic-model based approach for spam detection. In *Proceedings of the 51st Annual Meeting of the Association for Computational Linguistics (Volume 2: Short Papers)*. Association for Computational Linguistics, pages 217–221. <http://aclweb.org/anthology/P13-2039>.
- Jiwei Li, Michel Galley, Chris Brockett, Jianfeng Gao, and Bill Dolan. 2016. A persona-based neural conversation model. *arXiv preprint arXiv:1603.06155*.
- Jiwei Li, Myle Ott, Claire Cardie, and Eduard Hovy. 2014b. Towards a general rule for identifying deceptive opinion spam. In *Proceedings of the 52nd Annual Meeting of the Association for Computational Linguistics (Volume 1: Long Papers)*. Association for Computational Linguistics, pages 1566–1576. <https://doi.org/10.3115/v1/P14-1147>.
- Ee-Peng Lim, Viet-An Nguyen, Nitin Jindal, Bing Liu, and Hady Wirawan Lauw. 2010. Detecting product review spammers using rating behaviors. In *Proceedings of the 19th CIKM*. ACM, pages 939–948.
- Bing Liu. 2015. *Sentiment Analysis: Mining Opinions, Sentiments, and Emotions*. Cambridge University Press.
- Michael Luca. 2011. Reviews, reputation, and revenue: The case of yelp. com. *Com (September 16, 2011)*. Harvard Business School NOM Unit Working Paper (12-016).
- Tomas Mikolov, Ilya Sutskever, Kai Chen, Greg S Corrado, and Jeff Dean. 2013. Distributed representations of words and phrases and their compositionality. In C. J. C. Burges, L. Bottou, M. Welling, Z. Ghahramani, and K. Q. Weinberger, editors, *Advances in Neural Information Processing Systems 26*, Curran Associates, Inc., pages 3111–3119. <http://papers.nips.cc/paper/5021-distributed-representations-of-words-and-phrases-and-their-compositionality.pdf>.
- Arjun Mukherjee, Abhinav Kumar, Bing Liu, Junhui Wang, Meichun Hsu, Malu Castellanos, and Riddhiman Ghosh. 2013a. Spotting opinion spammers using behavioral footprints. In *Proceedings of the 19th ACM SIGKDD*. ACM, pages 632–640.
- Arjun Mukherjee and Bing Liu. 2010. Improving gender classification of blog authors. In *Proceedings of the 2010 Conference on Empirical Methods in Natural Language Processing*. Association for Computational Linguistics, pages 207–217. <http://aclweb.org/anthology/D10-1021>.
- Arjun Mukherjee, Bing Liu, and Natalie Glance. 2012. Spotting fake reviewer groups in consumer reviews. In *Proceedings of the 21st WWW*. ACM, pages 191–200.

- Arjun Mukherjee, Vivek Venkataraman, Bing Liu, and Natalie Glance. 2013b. Fake review detection: Classification and analysis of real and pseudo reviews. Technical report, Technical Report UIC-CS-2013-03, University of Illinois at Chicago.
- Arjun Mukherjee, Vivek Venkataraman, Bing Liu, and Natalie S Glance. 2013c. What yelp fake review filter might be doing? In *ICWSM*.
- Matthew L Newman, James W Pennebaker, Diane S Berry, and Jane M Richards. 2003. Lying words: Predicting deception from linguistic styles. *Personality and social psychology bulletin* 29(5):665–675.
- Myle Ott, Yejin Choi, Claire Cardie, and T. Jeffrey Hancock. 2011. Finding deceptive opinion spam by any stretch of the imagination. In *Proceedings of the 49th Annual Meeting of the Association for Computational Linguistics: Human Language Technologies*. Association for Computational Linguistics, pages 309–319. <http://aclweb.org/anthology/P11-1032>.
- JW Pennebaker, CK Chung, M Ireland, A Gonzales, and RJ Booth. 2007. The development and psychometric properties of liwc2007. austin, tx.
- Shebuti Rayana and Leman Akoglu. 2015. Collective opinion spam detection: Bridging review networks and metadata. In *Proceedings of the 21th ACM SIGKDD International Conference on Knowledge Discovery and Data Mining*. ACM, pages 985–994.
- Yafeng Ren and Yue Zhang. 2016. Deceptive opinion spam detection using neural network. In *Proceedings of COLING 2016, the 26th International Conference on Computational Linguistics: Technical Papers*. The COLING 2016 Organizing Committee, pages 140–150. <http://aclweb.org/anthology/C16-1014>.
- Richard Socher, Alex Perelygin, Jean Wu, Jason Chuang, D. Christopher Manning, Andrew Ng, and Christopher Potts. 2013. Recursive deep models for semantic compositionality over a sentiment treebank. In *Proceedings of the 2013 Conference on Empirical Methods in Natural Language Processing*. Association for Computational Linguistics, pages 1631–1642. <http://aclweb.org/anthology/D13-1170>.
- Guan Wang, Sihong Xie, Bing Liu, and Philip S Yu. 2011. Review graph based online store review spammer detection. In *Proceedings of the 11th ICDM*. IEEE, pages 1242–1247.
- Xuepeng Wang, Kang Liu, Shizhu He, and Jun Zhao. 2016. Learning to represent review with tensor decomposition for spam detection. In *Proceedings of the 2016 Conference on Empirical Methods in Natural Language Processing*. Association for Computational Linguistics, pages 866–875. <http://aclweb.org/anthology/D16-1083>.
- Sihong Xie, Guan Wang, Shuyang Lin, and Philip S Yu. 2012. Review spam detection via temporal pattern discovery. In *Proceedings of the 18th KDD*. ACM, pages 823–831.
- Qionghai Xu and Hai Zhao. 2012. Using deep linguistic features for finding deceptive opinion spam. In *Proceedings of COLING 2012: Posters*. The COLING 2012 Organizing Committee, pages 1341–1350. <http://aclweb.org/anthology/C12-2131>.